

TONBRIDGE CASTLE - TOURISM/CUSTOMER SERVICES
CUMULATIVE MANAGEMENT INFORMATION SUMMARY
1ST APRIL 2007 TO 31ST MARCH 2008

Annex 5

| CUMULATIVE TRADING STATEMENT | | |
|------------------------------|---------------------|---------------------|
| | PROFILE | ACTUAL |
| | 01.04.07 - 31.03.08 | 01.04.07 - 31.03.08 |
| TOTAL EXPENDITURE | 110,500 | 115,219 |
| INCOME | (52,500) | (57,672) |
| DEFICIT/(SURPLUS) | 58,000 | 57,547 |

| KEY PERFORMANCE INDICATORS | | | |
|----------------------------|-----------------|-----------------|---------------|
| | INCOME | | USAGE |
| | 07-08 PROFILE | 07-08 ACTUAL | 07.-08 ACTUAL |
| GATEHOUSE- TOURS/WEDDINGS | (35,000) | (34,440) | N/A |
| CHAMBER-WEDDINGS/LETTINGS | (12,000) | (14,063) | N/A |
| TIC INCOME | N/A | N/A | N/A |
| TOURISM VISITORS | N/A | N/A | 29,229 |
| CUSTOMER SERVICES VISITORS | N/A | N/A | 22,622 |
| TOTAL | (47,000) | (48,503) | 51,851 |

NOTES:

Income Profiles based on Revised Budget 2007/08

All figures are provisional subject to Financial Services Outturn Statement.

All income is net of VAT.

